

**Criteria for GD/PI shortlisting for PGDM & PGDCM for Academic Year 2009-10**

**PGDM:**

Candidates satisfying the minimum section-wise and overall CAT scores, as given in the following table, have been shortlisted for GD/PI.

**CAT 2008 PGDM Cut-Offs**

CATEGORY	SECTION 1		SECTION 2		SECTION 3		TOTAL	
	Score (Out of 100)	Percentile Score	Score (Out of 96)	Percentile Score	Score (Out of 160)	Percentile Score	Score (Out of 356)	Percentile Score
OPEN	38	95.52	38	95.86	51	95.87	133	98.97
SC	20	77.65	20	69.39	21	70.63	76	86.6
ST	20	77.65	20	69.39	16	61.05	56	73.29
PWD	20	77.65	20	69.39	16	61.05	56	73.29
OBC	25	84.83	28	84.92	32	84.97	98	94.44

1. A candidate has to score at least 20, 20 and 16 in Section - 1 (Quantitative), Section - 2 (Logic & Data Interpretation) and Section - 3 (Verbal), respectively, to be considered for shortlisting for GD/PI.
2. Among the candidates considered for shortlisting, those whose sectional scores are equal to or more than the corresponding sectional cut-off scores, as mentioned in the table above, pass on to the next step.
3. From among the eligible candidates, those who achieve an aggregate CAT score equal to or more than the total cut-off score in the corresponding category, as mentioned in the table above, are shortlisted for GD/PI.

**PGDCM:**

Candidates have been shortlisted for GD/PI based on CAT score, academic performance and relevant work experience provided they fulfill the minimum section-wise and overall CAT scores as given in the following table.

**CAT 2008 PGDCM Cut-Offs**

CATEGORY	SECTION 1		SECTION 2		SECTION 3		TOTAL	
	Score (Out of 100)	Percentile Score	Score (Out of 96)	Percentile Score	Score (Out of 160)	Percentile Score	Score (Out of 356)	Percentile Score
<b>OPEN</b>	<b>30</b>	<b>90.08</b>	<b>32</b>	<b>90.77</b>	<b>39</b>	<b>90.40</b>	<b>134</b>	<b>99.03</b>
<b>SC</b>	<b>20</b>	<b>77.65</b>	<b>20</b>	<b>69.39</b>	<b>21</b>	<b>70.63</b>	<b>84</b>	<b>90.10</b>
<b>ST</b>	<b>20</b>	<b>77.65</b>	<b>20</b>	<b>69.39</b>	<b>16</b>	<b>61.05</b>	<b>65</b>	<b>80.19</b>
<b>PWD</b>	<b>20</b>	<b>77.65</b>	<b>20</b>	<b>69.39</b>	<b>16</b>	<b>61.05</b>	<b>87</b>	<b>91.18</b>
<b>OBC</b>	<b>25</b>	<b>84.83</b>	<b>28</b>	<b>84.92</b>	<b>32</b>	<b>84.97</b>	<b>108</b>	<b>96.41</b>

1. A candidate (belonging to the Open category) has to secure at least 90 percentile in each section (namely Quantitative, DI and Verbal) of CAT 2008 to be considered for shortlisting for GD/PI.

For reserve category candidates, performance in all the sections is considered for eligibility for shortlisting.

2. Total score (as per PGDCM selection criteria) for a candidate is computed out of 100 the break-up of which is given in Table 1 below.

**Table 1: Criteria and break-up of total score**

Criterion	Out of
CAT score	75
SSC marks	10
HSC marks	10
Relevant work experience	5
Total score	100

3. A candidate's CAT score out of a maximum of 356 is converted out of 75.

4. For SSC/HSC marks, scores are awarded out of 10 based on Table 2 below.

**Table 2: SSC/HSC marks and respective scores**

SSC/HSC marks (%)	Score
> 95	10
> 90, <= 95	8
> 85, <= 90	6
> 80, <= 85	4
> 75, <= 80	2
<= 75	0

5. For work experience, maximum 4 marks are awarded depending on the length of service as on 31 August, 2008. For experience up to 6 months, no marks are awarded. For experience from 7 to 12 months, 0.40 marks are awarded. For candidates having 13 to 36 months of experience, 0.15 marks are awarded for every additional month of experience, i.e., a candidate having an overall experience of x ( $13 \leq x \leq 36$ ) months would receive  $0.40 + 0.15 \times (x - 12)$  marks. Candidates having more than 36 months of experience are awarded 4 marks.

In addition to the above, candidates having experience in the IT/ITeS and Telecom sectors are awarded 1 mark. Candidates having experience in sectors other than IT/ITeS and Telecom are awarded 0 marks.

Aggregate cut-off scores as per PGDCM selection criteria are shown in Table 3 below.

**Table 3: Aggregate cut-off score as per PGDCM selection criteria**

CATEGORY	Aggregate Cut-off score (Out of 100)
OPEN	51.9
SC	34.3
ST	21.9
PWD	20.7
OBC	43.45