

ARIJIT SEN

INDIAN INSTITUTE OF MANAGEMENT CALCUTTA
Diamond Harbour Road Kolkata 700104 India
Phone: +91 33 2420 5500 ext. 2104 E-mail: arijitsen@iimcal.ac.in

Education

Ph.D. in Economics 1993 Princeton University
M.A. in Economics 1987 Delhi School of Economics
B.Sc. in Economics 1984 Presidency College Calcutta

Employment

Professor of Economics, Indian Institute of Management Calcutta, 2008–present
Associate Professor of Economics, Indian Institute of Management Calcutta, 2006–2008
Associate Professor of Economics, Jawaharlal Nehru University, 2001–2006
Assistant Professor of Economics, Indian Statistical Institute, Delhi Centre, 1998–2001
Assistant Professor of Economics, University of Maryland, College Park, 1992–1998

Teaching Areas

Indian Institute of Management Calcutta: MBA courses in Microeconomics & Game Theory
Jawaharlal Nehru University: Graduate courses in Microeconomics & Information Economics
Indian Statistical Institute Delhi Centre: Graduate Courses in Mathematical Economics, Industrial Organization, & Contract Theory
University of Maryland at College Park: Graduate Courses in Microeconomics & Industrial Organization

Research Interests

Applied Microeconomic Theory research in Industrial Organization, Information Economics, Development Economics, Public Economics, & Social Economics

Research Grants

Co-Principal Investigator, “Reciprocity Relationships in Kin Groups, and Kin Migration Patterns,” with Karla Hoff, *Development Research Group, World Bank*, July-December 2004
Co-Principal Investigator, “Bargaining Power, Sequential Recontracting, and the Principal-Agent Problem,” with Lawrence Ausubel, *National Science Foundation, USA*, 1994–97

Short-term Visits

Max Planck Institute for Tax Law & Public Finance, Munich; April 2017
Centre for Development Economics, Monash University, Melbourne; Summer 2012
Development Research Group, World Bank; July-December 2004
Institut d'Économie Industrielle, University Toulouse 1; Summer 2000

Professional Services

Doctoral Dissertation Advisor for Raja Kali (1995) and Fritz Laux (1997) at the University of Maryland; and for Satsheel Shrotriya (2010), Harsh Thukral (2012), Bharat Goel (2017, *Principal Advisor*), and Subhankar Mukherjee (2018) at IIM Calcutta
Referee for Bulletin of Economic Research, International Economic Review, International Journal of Industrial Organization, Games and Economic Behavior, Journal of Economics and Management Strategy, Journal of Economic Theory, and Journal of Industrial Economics

Research Papers & Publications

- “A Tale of Declining Public Provision & Burgeoning Private Supplements;” *Indian Economic Review*, forthcoming in 2024.
- “Segmented Assimilation: A Minority’s Dilemma,” with Anuj Bhowmik; *MPRA Working Paper* 111655, University Library of Munich, 2022.
- “Containing a Pandemic with Public Actions & Public Trust: The Kerala Story,” with Jyotsna Jalan; *Indian Economic Review*, 2020, vol. 55, pp. 105 - 124.
- “Contests with Supporters,” with Bharat Goel; *Max Planck Institute for Tax Law and Public Finance Working Paper* 2019-8, July 2019.
- “Appropriative Conflicts & Evolution of Property Rights,” with Bharat Goel; *Max Planck Institute for Tax Law and Public Finance Working Paper* 2019-06, May 2019.
- “On Allocation Contests for Publicly-Provided Goods;” *South Asian Journal of Macroeconomics and Public Finance*, 2018, vol. 7, pp. 1- 16.
- “Symmetry in Bargaining and Efficient Contracts under Asymmetric Information;” *Studies in Microeconomics*, 2017, vol. 5, pp. 132 - 142.
- “On Resource Scarcity & Social Misbehavior;” *International Journal of Business and Management Studies*, 2017, vol. 6, pp. 117 - 122.
- “The Kin System as a Poverty Trap?” with Karla Hoff; in Samuel Bowles, Steven Durlauf, and Karla Hoff (eds.), *Poverty Traps*, pages 95 - 115, Princeton: Princeton University Press, 2006.
- “Homeownership, Community Interactions, & Segregation,” with Karla Hoff; *American Economic Review*, 2005, vol. 95, pp. 1167 - 1189.
- “The Extended Family System and Market Interactions,” with Karla Hoff; in Christopher Barrett (ed.), *The Social Economics of Poverty*, pp. 171 - 187, London: Routledge, 2005.
- “Taxation by Auction: Fund-Raising by 19th Century Indian Guilds,” with Anand Swamy; *Journal of Development Economics*, 2004, vol. 74, pp. 411-428.
- “Multidimensional Bargaining under Asymmetric Information;” *International Economic Review*, 2000, vol. 41, pp. 425 - 450.
- “Seller Financing of Consumer Durables;” *Journal of Economics and Management Strategy*, 1998, vol. 7, pp. 435 - 460.
- “Termination Clauses in Long-Term Contracts;” *Journal of Economics and Management Strategy*, 1996, vol. 5, pp. 473 - 496.

Conference Presentations

100 Years of Economic Development Conference: Cornell University 2022; York Symposium on Game Theory: University of York 2017, 2018; Conference on Contests - Theory & Evidence: University of East Anglia 2017; Conference on Economic Design: University of York 2017; Midwest Economic Theory Conference: Indianapolis 2014; Australasian Development Economics Workshop: Melbourne 2012; World Congress of the Econometric Society: Seattle 2000; US Summer Meetings of the Econometric Society: Pasadena 1999; US Winter Meetings of the Econometric Society: New Orleans 1998, Washington DC 1997, San Francisco 1996, Boston 1995.