

VITA

SOURAV BHATTACHARYA

Indian Institute of Management Calcutta
Diamond Harbour Road, Joka
Kolkata 7000104, INDIA

E-mail: sourav@iimcal.ac.in

Web: <https://www.sites.google.com/site/souravgati>

Academic Background

Northwestern University, Ph. D. (Managerial Economics and Strategy), 2007
Indian Institute of Management, Kolkata, *PGDM*. (Economics & Finance), 1998
Presidency College, Kolkata *B.Sc.* (Economics), 1996

Academic Appointments

Sep 2019 onwards: Professor, Economics Group, Indian Institute of Management Calcutta
Aug 2015 – Aug 2019: Reader in Economics, Royal Holloway University of London
Aug 2007 – Aug 2015: Assistant Professor, University of Pittsburgh

Visiting Appointments

Wallis Institute of Political Economy, University of Rochester (Fall 2012)
Indian Statistical Institute, Kolkata (Summer 2016)
Jadavpur University, Kolkata (Summer 2017, Summer 2018, Summer 2019)
Presidency University, Kolkata (Summer 2017)

Published papers

1. **Preference Monotonicity and Information Aggregation in Elections** *Econometrica* (2013), Vol 81 (3), pp 1229-1247
2. **Strategic Information Revelation when Experts Compete to Influence** (*with Arijit Mukherjee*), *RAND Journal of Economics* (2013), Vol 44 (3), pp 522-544
3. **How Much to Make and How Much to Buy: Explaining Plural Sourcing Strategies** (*with Ranjay Gulati and Phanish Puranam*), *Strategic Management Journal* (2013), Vol 34 (10), pp 1145-1161
4. **Compulsory Versus Voluntary Voting Mechanisms: An Experimental Study** (*with John Duffy and Sun-Tak Kim*) *Games and Economic Behavior* (2014), Vol 84, pp 111-131

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5. **Resistance, Redistribution and Investor-friendliness** (*with Tapas Kundu*) Journal of Development Economics (2014), Vol 109, pp 124-142
6. **Mobility and Conflict** (*with Tapas Kundu and Joyee Deb*) AEJ Microeconomics (2015), Vol 7 (1), pp 281-319
7. **Campaign Rhetoric and the Hide-and- Seek Game** Social Choice and Welfare (2016), Vol 47 (3), pp 697-727
8. **Voting with Endogenous Information Acquisition: Experimental Evidence** (*with John Duffy and SunTak Kim*) Games and Economic Behavior (2017), Vol 102; pp 316-338
9. **On the Optimality of Diverse Expert Panels in Persuasion Games** (*with Arijit Mukherjee and Maria Goltsman*) Games and Economic Behavior (2018), Vol 107, pp 345-363
10. **Intellectual Property Regimes and Wage Inequality** (*with Pavel Chakraborty and Chirantan Chatterjee*), Journal of Development Economics (2022), Vol 154, pp
11. **Full Information Equivalence in Large Elections** (*with Paulo Borelli and Lucas Siga*), *accepted at Econometrica*

Working Papers

1. **Condorcet Jury Theorem in a Spatial Model of Elections**
2. **Strategic Communication and Group Formation** (*with Ming Li*)
3. **Political Economy of Identity Formation: Theory and Evidence from India** (*with Anirban Mukherjee and Soham Paul*)
4. **Electoral Competition and Corruption: Theory and Evidence from India** (*with Farzana Afridi, Amrita Dhillon and Eilon Solan*)

Conference Presentations

Econometric Society Summer Meeting, Minneapolis, Jun 2006; Midwest Political Science Conference, Chicago, Apr 2006; Social Choice and Welfare Society, Montreal, Jun 2008; Game Theory Society, Evanston, Jul 2008; Public Choice Society, Las Vegas, Mar 2009; Econometric Society Summer Meeting, Boston, Jun 2009; International Conference of Game Theory, Stony Brook, Jul 2009; Public Economic Theory Conference, Bloomington, Jun 2011; HKU-UBC Summer Theory Conference, Jul 2013; CIREQ Montreal Economic Theory Conference, Oct 2013; Columbia University Political Economy Conference, Dec 2013; Econometric Society Summer meeting, Minneapolis, Jun 2014; European Meeting of the Econometric Society, Toulouse, Aug 2014; Growth and Development Conference ISI Delhi, Dec 2016, Dec 2017, Dec 2019; Development Economics Conference, Jadavpur U, Kolkata, Dec 2016; Political Economy Conference, King's College, London, Sep 2018; Game Theory Conference, Lancaster U, Nov 2018, UKIERI Conference, Dibrugarh U, Sep 2019, CAS Conference on Econ Theory and Policy, Jadavpur U, March 2020

Invited Seminars

U of Southern California, Jan 2007; Sabanci U, Jan 2007; U of Rochester, Mar 2008; CIDE, Mexico City, Oct 2008; Concordia U, Nov 2008; Michigan State U, Nov 2008 & Oct 2013; U of

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Oslo, Aug 2009 and Sep 2013; U de Montreal, Aug 2011; UC Riverside, Jun 2012; U of Rochester, Nov 2012; U of Kentucky, Nov 2013; ITAM, December 2013; Indian Statistical Institute, Delhi, Aug 2014; Singapore Management U, Sep 2014; Hong Kong U of Science & Technology, Sep 2014; U of Arizona, Oct 2014; Arizona State U, Nov 2014; U of Leicester, Nov 2014; U of Bristol, Nov 2014; Royal Holloway, Nov 2014 and Feb 2015; CERGE-EI, Feb 2015; Yale U, Mar 2015; NYU Abu Dhabi, Mar 2015; Indiana U (Kelly School), Apr 2015; Exeter U, Feb 2016; U of Surrey, Mar 2016; Paris School of Economics, Apr 2016, U of Calcutta, Jul 2016 and Jul 2018, Indian Statistical Institute Kolkata, Aug 2016; Delhi U, Aug 2016; Flame U, India, Aug 2016; Queen's U Belfast, Nov 2016; Bocconi U, Nov 2016; EUI Florence, Nov 2016; London School of Economics, May 2017; IIM Calcutta, Aug 2017; National U of Singapore, Aug 2017; Lancaster U, Feb 2018, Ashoka U, India, Apr 2018; Indian School of Business, Aug 2018; IIM Ahmedabad, Aug 2018; U of Warwick, Nov 2018; IIM Bangalore, Mar 2019; U of Amsterdam, Dec 2019, CSSSC Kolkata, Jan 2020, Shiv Nadar U, Feb 2020

Courses Taught

At IIM Calcutta:

Microeconomics (MBA), Games and Information (MBA), Strategy for Nonmarket Environments (Executive MBA), Advanced microeconomic theory (PhD), Mathematical Methods (PhD), Game Theory (PhD), Topics in Industrial Organization (PhD)

At Royal Holloway:

Industrial Economics (Masters), Mathematical Methods (undergraduate), Principles of Microeconomics (Undergraduate)

At University of Pittsburgh:

Intermediate Microeconomics (undergraduate), Political Economy (Graduate), Advanced Microeconomic Theory (graduate)

Doctoral Thesis Committee Membership

Arpit Parija, Titir Bhattacharya, Priya Rachel David (ongoing, at IIM Calcutta)
Ling Yang (Co-chair, 2015-16) – now at University of Mannheim
JaeWon Kang (Co-chair, 2014-15) – now Postdoc at Seoul National University
Yun Wang (2012-13) – now at Xiamen University, China
SunTak Kim (2011-12) – now at National Taiwan University
Morimitsu Kurino (2010-11) – now at University of Tsukuba
Michael Menietti (2010-11) – now Postdoctoral student at Harvard Business School
Wonjea Huh (2008-09) – now at SK Research Institute, Korea

Refereeing

AEJ Microeconomics, American Economic Review, American Economic Review: Insights, American Journal of Political Science, American Political Science Review, Journal of Comparative Economics, Econometrica, Economica, Experimental Economics, Journal of Economic Behavior and Organization, Economic Journal, Economic Theory, Journal of Economic Theory, Economics and Politics, Journal of European Economic Association, International Economic Review, Journal of Public Economics, Games and Economic Behavior, Journal of Law, Economics and Organization, Journal of Political Economy, Journal of Politics, Mathematical Social Sciences, Public Choice, Quarterly Journal of Economics, Quarterly Journal of Political Science, RAND Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics, Social Choice and Welfare, Strategic Management Journal, Theoretical Economics

Non-academic Employment

Senior Manager, Corporate Marketing, *Indian Express Newspapers (Bombay) Limited*, 1998-2002